

SALES TRAINING AGREEMENT & ENROLLMENT FORM

Deadline to turn in enrollment is July 1st 2006

This Agreement is made this _____ day of _____, 2006, by and between My Agency Of Record, and _____, hereinafter "Trainee."

1. Training

Training shall be conducted over a (2) two day period and shall consist of classroom and practical training. All travel expenses to and from the training location, as well as lodging, are the responsibility of Trainee. The actual training is **FREE** (provided that Trainee is a member of the F500 Training Program, to which membership is FREE). Trainee will be charged only for hotel-catered breakfasts, lunches, dinners, snacks, workbooks and training room rental and other expenses at a flat rate of \$495.00. If Trainee would like to bring an additional person, they, too, will be required to pay the \$495 expense charge and sign a separate agreement.

2. Payment Terms

The USUAL cost of this training is \$11,995 which is being waived. The flat-rate cost of only \$495.00 (four hundred ninety-five dollars) will be charged to each Trainee. The training dates are July 14, 2006 through July 15, 2006 and shall be scheduled for Trainee at the time payment for expenses is received in full from Trainee and is verified by My Agency Of Record. My Agency Of Record shall furnish Trainee, in consideration of said payment, meals, workbooks and the FREE comprehensive (2) two day classroom training on the Edward Earle's Greatest Salesman in the World in 30 Days Sales Training Program.

3. Products and Services Provided to Trainee by My Agency Of Record

My Agency Of Record agrees that it will provide products and perform services. These shall include, but shall not be limited to, the following:

- 2 days of instructor-led training with Edward Earle
 - The hours of training will be from 8:00AM–6:00PM Friday and 8:00AM–4:00PM Saturday
- Training materials
- Breakfast, lunch, dinner and snacks at training (no dinner on Saturday)

Trainee Contact Information

THIS IS AN ADOBE FILL-IN FORM. If you are handwriting it, *please print clearly and only use BLACK INK.*

Trainee _____

Company _____

Address _____

City/State/Zip _____

Bus. phone _____ Fax _____

Home phone _____ Cell _____

Email address _____

MANDATORY PROMOTIONAL CODE _____ **MANDATORY F500 MEMBERSHIP #** _____

Agreed to and accepted by Trainee _____ Date _____

Accepted by My Agency Of Record _____ Date _____

Credit Card Authorization

I hereby authorize My Agency Of Record to charge my credit card listed herein for the training event to be held in Dallas, TX, July 14 and July 15, 2006. I understand and authorize that my credit card will be charged by My Agency Of Record in the amount of \$495.00 for my share of the expenses for the training, unless otherwise cancelled in writing prior to July 1st 2006. I hereby agree to these charges to my credit card and waive ALL chargeback rights.

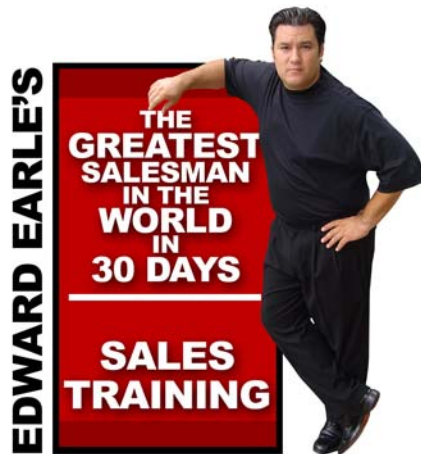
Visa _____ MasterCard _____ Amex _____ Discover _____

Card# _____ Expiration _____ 3 digit code _____

Name on card _____

Billing address on card _____

Signature authorizing charges _____ Date _____



WHAT A PARTICIPANT NEEDS TO DO FOR TRAINING: DEADLINE FOR REGISTRATION IS JULY 01, 2006

- A. Send an email to skastleman@myagencyofrecord.com with "(the month) SALES TRAINING" in the subject line and **YOUR** information in the body of the email.
- B. Print out and then fill out the correct month's enrollment form and fax it to 800-627-0978.
- C. Call AmeriSuites Las Colinas Walnut Hill and tell them that you are part of the Brand Compass Sales training and that you want to book a room.
- D. Make travel arrangements to be in Dallas bright and early Friday morning of the training week.

HOTEL INFORMATION:

Guest rooms will be booked directly through the hotel. Please call 972-550-7400 to make your reservations. Each individual will need to supply a credit card upon booking to hold their individual reservation and then will need to present their own credit card and a picture I.D. upon arrival.

The property is a suites hotel with either doubles or a king. We have negotiated a per-suite rate of \$72 per night. **Make sure that you tell them that you are part of The Brand Compass® training in order to get the rate and utilize the block of rooms that we have set up.**

AmeriSuites Las Colinas Walnut Hill
5455 Green Park Drive., Irving, TX 75039
Phone: 972-550-7400 Fax: 972-550-7452

By the way there are TWO AmeriSuites directly across the highway from each other. Make sure that you book THIS ONE!